

WORKING WITH TECHNICAL PEOPLE



'A skilled, trained work force can dramatically improve bottom line performance, add value to products and services and make it easier to compete. Satisfied and motivated workers mean higher levels of staff retention' Sector Skills Development Agency

When individuals work in technical environments and are skilled at their job, they are usually offered opportunities to work in teams, and often the chance to lead a team and manage the work of others. When they do either of these things, they need new sets of skills.

These 'people skills' make all the difference to the success of teamwork, the respect and co-operation afforded to managers and team leaders, and ultimately the effectiveness of the business. This success is like good design - you notice it when it's not there. Skilful people make the difference, and when you have them, people in the business are happy and satisfied, customers feel positive, good things happen.

Poor teamwork, ineffective management, missing leadership can all be dealt with. All that is needed is the genuine commitment to developing excellence in all these areas.

WE ACHIEVE RESULTS BY..

- Thoroughly understanding desired outcomes, and delivering them
- Supporting learning with theory that is evidence based and relevant
- Working with individual needs and learning preferences - engaging the whole person
- 'Learning through experience' - using experiential projects that realistically simulate 'real work'
- Projecting learning back into the work place through the use of 'Action Learning' methods
- Using powerful developmental tools such as MBTI®, FIRO B®, 360° Questionnaires, one-to-one coaching.

WE PLACE GREAT IMPORTANCE IN..

- Using the best and most experienced trainers
- Involving everybody in the design of Development Programmes
- Being innovative in our approach, as well as using the 'tried and tested'
- Working closely with clients to continuously improve our work
- Ensuring that learning delivers improvements in work performance

